

# Dr. John Scalf

Director



## Contact

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Dr. Scalf is an expert in NERA's Antitrust and Intellectual Property Practices. His main areas of expertise include industrial organization, microeconomics, and applied econometrics. He specializes in developing economic and statistical models to advise businesses, law firms, and government agencies on the competitive effects of mergers, pricing practices, and contracts on industry performance. In the context of his antitrust practice, Dr. Scalf has analyzed the competitive effects of price fixing, monopolization, exclusive dealing, standard setting organizations, and loyalty discounts, and he has prepared damage estimates arising from these issues.

Dr. Scalf has studied competition and antitrust issues in a variety of industries, including the operating system, payment card, online search and advertising, meatpacking, pharmaceutical, microprocessor, medical supplies, ticketing, media, and private equity industries.

Dr. Scalf holds a PhD in economics and an MBA from the University of Chicago Booth School of Business, where he specialized in the fields of industrial organization, applied microeconomics, and corporate finance. He also holds a BS in applied mathematics and economics from Yale University. In his PhD thesis, Dr. Scalf examined the role of disclosure policies on the liquidity and interest rates of the bank loan market. While at the University of Chicago, Dr. Scalf lectured in the MBA program in courses on microeconomics and financial statement analysis. Prior to joining NERA, Dr. Scalf was an Associate Director at Navigant Economics, where he concentrated on competition policy and antitrust matters.

## Education

PhD in economics, Booth School of Business, University of Chicago

MBA, Booth School of Business, University of Chicago

BS in applied mathematics and economics, Yale University

## Publications

- *Class Action Lawsuits: Opportunities to Apply Econometrics and Statistics*
- *From Staples to Staples: 20 Years of Merger Enforcement in the United States*
- *An Inside Look at Monopsony Issues in the FTC's Express Scripts-Medco Merger Investigation*

## Practice Areas

Antitrust and Competition

Intellectual Property

## About NERA

NERA Economic Consulting ([www.nera.com](http://www.nera.com)) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.