

Vice President Position: Transfer Pricing, Beijing, China

NERA has developed one of the largest in-house teams of economists in the economic consulting world. Our Global Transfer Pricing Practice offers a full range of transfer pricing services, independent advice, and valuation support by world-class economists who operate in major locations around the globe and who team effectively to provide global solutions for multinational clients. We have an immediate opening for a Vice President-level hire to help lead our growing Transfer Pricing business in Beijing, China. Candidates should hold a Masters (or PhD) in Economics, Finance, or a related discipline with a strong academic record and have a minimum of 10 to 12 years of relevant work experience.

NERA's Transfer Pricing group works with leading multinational corporations, law firms, and other clients in determining and implementing value-creating, business-aligned, and economically sound transaction structures. Current focus includes arm's length pricing of cross-border transactions, valuation of intellectual property and business entities, and other business planning and controversy resolutions.

Our Vice President-level staff play an active role in relationship management and business development; building rapport with clients and developing a clear and detailed understanding of the business and client expectations; scoping projects; writing proposals; managing projects to time and budget; and contributing to or writing papers, articles, and books. The incumbent will manage multiple projects concurrently and will also mentor, manage, and recruit staff.

Candidates must have excellent interpersonal, oral, and written communication skills and should enjoy solving analytical and empirical problems and have exceptional creative, critical thinking, and technical skills. The ideal candidate would have an established practice with a book of business as well as prior transfer pricing, consulting, and academic experience both within and outside of China. Candidates should be interested in liaising with all NERA practices regarding projects and development opportunities in the region. All candidates must hold work eligibility rights for China and be business level fluent in Mandarin and English. Additional fluency in Japanese and/or other continental European languages is preferred but is not required. Travel likely.

For more information about NERA please visit our website (www.nera.com).

To apply please send your CV and cover letter to Recruitment.China@nera.com

Consultant/Senior Consultant: Transfer Pricing, Beijing, China

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As part of the expansion of our Transfer Pricing team in China we are seeking to hire a Consultant or Senior Consultant in the Beijing office. Candidates should hold a Masters (or PhD) in Economics, Finance, or a related discipline with a strong academic record and have between 5 and 9 years of prior relevant experience.

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Responsibilities of this role may include but would not be limited to building detailed financial and economic models; conducting quantitative pricing and valuation analyses; database searches and report writing; analyzing industry and competitor trends; conducting function and risk analyses; managing large datasets; drafting memos, presentation materials, and reports; attending and/or running client meetings, team meetings, and conference calls; attending and/or delivering presentations at conferences; liaising with international colleagues; and assisting in local business generation efforts and project execution for work in transfer pricing, antitrust, and intellectual property. Travel likely.

The ideal candidate would have prior transfer pricing, consulting, and academic experience both within and outside of China. Candidates should also have an interest in work outside of pure transfer pricing to include areas such as antitrust and intellectual property. All candidates must hold work eligibility rights for China and be business fluent in Mandarin and English. Additional fluency in Japanese and/or other continental European languages is preferred but is not required.

Candidates should enjoy solving analytical and empirical problems; possess strong business development and relationship management skills; and have exceptional creative, critical thinking, and technical skills as well as excellent oral and written communication skills.

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