

Dr. Georg Dettmann

Senior Consultant/Principal



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Dr. Georg Dettmann is a Principal in NERA's Global Transfer Pricing Practice in Frankfurt. He provides expert advice to international corporations, specialising in transfer pricing aspects of financial services and the valuation of intellectual property, especially in the context of litigation and arbitration. He provides consulting services to financial institutions, energy companies, and businesses at the forefront of the digital economy.

For financial institutions, Dr. Dettmann is responsible for transfer pricing projects covering the whole value chain, including credit valuations, credit ratings and loan valuations. He has extensive experience in the valuation of complex financial products and assessment of the macroeconomic environment.

For energy companies and other businesses, he regularly advises on the defence of financing agreements and has particular expertise in defending the transfer pricing aspects of complex and unusual intellectual property cases. He is an expert in company valuations, valuation of "hard-to-value" intangibles, computational analysis (econometric analysis, option pricing, Monte Carlo, and DCF), modelling of economic circumstances (bargaining situations, market situations, political environments), and tax planning.

Dr. Dettmann lectured at the University of Lausanne as part of the University's Executive Program in Transfer Pricing on the topic of the economics of intercompany financing transactions. He has published several transfer pricing articles in German and English and co-authored several chapters in the leading German textbook, Verrechnungspreise (Transfer Pricing).

Dr. Dettmann holds a PhD in economics and finance from the University of Verona, Italy, and an MSc-equivalent in economics from the University of Bonn, Germany. Due to his academic work on the global financial crisis, he was considered a Distinguished Expert for the development of the World Anti-Crisis Plan.

Education

PhD in economics and finance, University of Verona

Publications

- *NERA Experts Offer Insight into OECD Guidance on the Transfer Pricing Implications of the COVID-19 Pandemic*
- *The OECD Transfer Pricing Guidance on Financing Transactions: Captive Insurance Arrangements*
- *Germany: The Changing Model of Group Financing Centres*
- *NERA Experts Offer Insight into OECD Guidance on Financial Transactions*
- *Implicit Support and Its Implications on Guarantee Fee Pricing: Fact or Fiction*

Practice Areas

Transfer Pricing

Languages

English, German

About NERA

NERA Economic Consulting (www.nera.com) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.