

Grant Sagers

Director



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Grant Sagers specializes in competition economics and regulatory strategy in the context of high value, complex disputes. He has advised companies and regulators on competition matters for over 12 years. Mr. Sagers has led companies successfully through matters involving market investigations, merger clearance, state aid, competition enforcement, competition litigation and abuse of dominance. He has particular expertise in financial services, healthcare, life sciences, and industrial products

Mr. Sagers has presented expert economic evidence, on the record, in over 15 hearings in front of competition authorities. He has been retained as the 'named expert' in several recent matters. For example, in 2018, Mr. Sagers was instructed by the UK Government to provide expert evidence at the International Trade Commission in the high-profile dispute between Boeing and Bombardier.

Mr. Sagers has advised clients in matters in front of the European Commission, the Competition and Markets Authority (CMA, and its predecessors), the Financial Conduct Authority (FCA), the Competition Appeal Tribunal (CAT), the High Court of England and Wales, and national competition authorities and tribunals.

Mr. Sagers has, for example, advised clients in CMA and FCA market studies and investigations into: *Investment Consulting and Fiduciary Management; Statutory Audit; Private Healthcare; Care Homes; Wholesale Insurance Brokering; Retail Banking; Credit Cards; Cash Savings; Aggregates, Cement and Ready-Mix Concrete; Payment Systems.*

Mr. Sagers is recognized in leading industry publications and awards, such as:

- Global Competition Review's "Who's Who" of leading competition economists globally (in 2016, 2017, 2018 and 2019), noting: "*Grant Sagers is much in demand, with sources deeming him 'flexible, insightful and authoritative—a real asset to his clients'*".
- *Who's Who Legal's* list of consulting experts (in 2016, 2017 and 2018), noting: "*Grant Sagers receives widespread praise with one respondent commending his strategic awareness and intellectual rigor, with another pointing to his eloquent manner as the reason for his success'*".
- The UK's consulting industry body, the Management Consulting Association (MCA), awarded Grant "*Strategy Consultant of the Year 2015'*" for his work applying economics to corporate decision making and regulatory strategy. The nomination was sponsored by previous clients who noted Grant's: "*complete and outstanding set of advisory and consulting skills'*"; "*advice is continuously impressive and right on the mark'*"; "*a total dedication, passion and leadership to get the right result'*"; and "*outstanding written and verbal communication'*".

Mr. Sagers also speaks often on competition and strategy issues at conferences and client events.

Prior to joining NERA, Mr. Sagers worked as a Director in the Strategy and Economics division of PricewaterhouseCoopers LLP in London. He has three postgraduate degrees in economics. Before becoming a consultant, Mr. Sagers was a university lecturer in economics at the University of the Witwatersrand, South Africa.

Education

Master of Philosophy in Economics, Magdalene College, Cambridge University
Masters in Economic Science with Distinction, University of the Witwatersrand, South Africa
Honours in Economics with Distinction, University of the Witwatersrand, South Africa
Bachelor of Science with Distinction, University of the Witwatersrand, South Africa

Practice Areas

Antitrust and Competition
Health Care

About NERA

NERA Economic Consulting (www.nera.com) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.