

Dr. Nicola Tosini

Director



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Dr. Nicola Tosini is a Director in NERA's Antitrust and Competition Practice, primarily based in Berlin. With over 12 years of experience, Dr. Tosini is an expert in the economic analysis of competition cases and supports firms and their legal advisers in merger reviews, cartel and antitrust investigations, the litigation of damages, international arbitration, and public policy issues.

Dr. Tosini has submitted economic evidence before the European Commission and national competition authorities. He has also led economist teams in the litigation of antitrust damages before national courts and in the arbitration of disputes raising competition issues. His experience spans a variety of industries, including automotive parts, building materials, chemicals, consumer packaged goods, digital music services, electronics, fluid power systems, freight transport and forwarding, medical equipment, passenger air travel, pharmaceuticals, retail, and telecommunications.

Dr. Tosini regularly speaks at conferences and writes in journals on matters related to the economics of competition. He recently published an article in the *Journal of European Competition Law & Practice* illustrating, based on his case experience, complex issues that arise in the evaluation of mergers between differentially backward-integrated firms. One of his earlier articles on the significance of innovation in merger assessment, published in *Antitrust Magazine*, was awarded Concurrences' 2019 Antitrust Writing Award in the Business Articles—Cross-Border Issues category.

Dr. Tosini holds an MA and a PhD from the University of Pennsylvania, where he was a research assistant in the Department of Economics and the Wharton School, as well as at the Federal Reserve Bank of Philadelphia. He also holds a *Laurea* from Bocconi University in Milan, where upon graduation he received a Marco Fanno scholarship. He is fluent in English, German, and Italian.

Education

PhD in economics, University of Pennsylvania

MA in economics, University of Pennsylvania

Laurea in economics, Bocconi University

Publications

- *Mergers between Backward Integrated Firms: Insights from BASF/Solvay's Polyamide Business*
- *The Increasing Cross-Border Importance of Innovation in Merger Review*

Practice Areas

Antitrust and Competition

Commercial Litigation and Damages

Communications, Media, and Internet

International Arbitration

Life Sciences

Transport

Languages

English, German, Italian

About NERA

NERA Economic Consulting (www.nera.com) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.