Rachel Northcutt works with utilities and government agencies concerning the procurement of renewable energy credits, as well as the procurement of wholesale energy, capacity, and full requirements supply through competitive bidding processes. Ms. Northcutt believes that the use of auctions to procure electric supply offers an efficient mechanism to arrive at market-based prices to the benefit of customers and ratepayers. She has assisted in managing competitive energy procurements and auctions throughout the US, including procurements for renewable energy from utility-scale solar and wind projects and brownfield projects. Ms. Northcutt also continues to manage an auction for the electric distribution companies of New Jersey, which has sold millions of solar renewable energy certificates since its inception.

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MA in applied economics, Georgetown University
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Publications
• Renewable Energy Auctions
• EECI Industry Economics White Paper Series

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