

# Ralph Meghames

Director



## Contact

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Ralph Meghames provides best-in-class advice in valuation, intellectual property and transfer pricing matters. His work spans a plethora of industries for which he has provided economic expertise in the context of advisory services as well as in disputes, litigation, and international arbitration. He has extensive experience designing and implementing complex systems and models driving the allocation of profits within multinational companies. Mr. Meghames is recognized as a leading corporate tax expert by Who's Who Legal.

Mr. Meghames leads projects involving assets and company valuation; quantification of damages arising from commercial disputes; intellectual property mapping and analysis and valuation; transaction pricing for products and services; and pricing of financial instruments. He also has experience in assisting with contract negotiations in relation to remuneration clauses.

As a quantum expert, Mr. Meghames' work in international arbitration includes shareholders' disputes, assessment of damages, pricing analysis, and causation analysis. The expert reports he has contributed to have been instrumental in testimonies before the International Chamber of Commerce (ICC), the London Court of International Arbitration (LCIA) and the American Arbitration Association (AAA).

Mr. Meghames is a frequent lecturer at Paris Dauphine University, and at Vienna University of Economics and Business. Prior to joining NERA, Mr. Meghames worked in the asset management, audit, and banking industries in Europe and the Middle East.

## Education

Executive Education Programme in advanced valuation methods, INSEAD Business School

MSc in applied economics and international affairs, Paris Dauphine University

MSc in economics, Saint Joseph University of Beirut

## Publications

- *Applying the Arm's Length Principle to Intra Group Financial Transactions: A Reference Guide*
- *Fixed Rate Loan Transactions: A Case Study*
- *Damages in the Middle East and Africa 2022: Trends from Recent Cases and Some Challenges*
- *Understanding Modern Valuation Methods and the Value of Managerial Flexibility*
- *Taxation and Value Creation*
- *Damages in the Middle East and Africa 2021: Trends from Recent Cases and Some Challenges*
- *NERA Experts Offer Insight into OECD Guidance on the Transfer Pricing Implications of the COVID-19 Pandemic*
- *NERA Experts Comment on the OECD Proposal on Pillar One Blueprint*
- *NERA Experts Offer Insight into OECD Guidance on Financial Transactions*
- *Transfer Pricing Treatment of Intangibles: Issues and Developments*

## **Practice Areas**

Commercial Litigation and Damages

Financial Institutions and Banking

Intellectual Property

International Arbitration

Life Sciences

Transfer Pricing

Transport

Valuation

## **Languages**

Arabic, French, English

## **About NERA**

NERA Economic Consulting ([www.nera.com](http://www.nera.com)) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.