

Dr. Salem Saljanin

Consultant



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Salem Saljanin provides rigorous economic analysis regarding compliance, litigation, and regulatory issues for companies in industries including automotive, chemicals, food, and pharmaceuticals. He specializes in the economics of intellectual property, preparing modeling, pricing, valuation, and damage quantifications.

Dr. Saljanin focuses on applied econometric and game-theoretic models for expert opinions in compliance and litigation matters. He has worked on global profit splits and damage estimation models and assisted clients in designing and implementing optimal pricing policies.

Prior to joining NERA, Dr. Saljanin worked at a Big Four consultancy on transfer pricing and at the German Monopolies Commission on antitrust and regulatory issues.

Languages

English

German

Bosnian/Croatian/Montenegrin/Serbian

Education

MSc in economics, University of Hamburg, Germany

Doctorate in economics, University of Hamburg, Germany

Publications

- *How Reliable are the Results of Benchmarking Studies? A Bootstrap Approach*
- *Schöne neue Verrechnungspreiswelt: Gewinnverteilung anhand anteiliger Value Creation – Ein Praxisbeispiel (Teil 2)*
- *Schöne neue Verrechnungspreiswelt: Gewinnverteilung anhand anteiliger Value Creation—Ein Lösungsvorschlag (Teil 1)*
- *TP of Manufacturing Entities in Automotive Supplier Industry: New Approaches*
- *Shapley Value: A Fair Solution to the Value Creation Puzzle in Transfer Pricing?*

Practice Areas

Transfer Pricing

About NERA

NERA Economic Consulting (www.nera.com) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.