

# Dr. Salem Saljanin

Consultant



## Contact

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Dr. Salem Saljanin is a Consultant in NERA's Global Transfer Pricing, Intellectual Property, and Valuation Practices, based in Frankfurt. Dr. Saljanin has consulted multinational corporations on TP, IP, and valuation matters, assisting clients in the design and implementation of optimal pricing policies. He has advised clients from the industrial, pharmaceutical, and financial sector. Prior to joining NERA, Dr. Saljanin worked at a Big Four consultancy and at the German Monopolies Commission on antitrust and regulatory issues. He holds a doctorate in economics from the University of Hamburg.

## Languages

English

German

Bosnian/Croatian/Montenegrin/Serbian

## Education

MSc in economics, University of Hamburg, Germany

Doctorate in economics, University of Hamburg, Germany

## Publications

- *TP of Manufacturing Entities in Automotive Supplier Industry: New Approaches*
- *Shapley Value: A Fair Solution to the Value Creation Puzzle in Transfer Pricing?*

## Practice Areas

Transfer Pricing

## About NERA

NERA Economic Consulting ([www.nera.com](http://www.nera.com)) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.