

Dr. Scott Newlon

Affiliated Consultant



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Dr. Scott Newlon is an authority on transfer pricing and international taxation. He has provided expert analysis to US and foreign-based multinationals and to the IRS and state and foreign tax authorities. Dr. Newlon has assisted clients with economic analysis of tax policy issues and presented his analysis to the Treasury Department and Congressional committee staff. He has testified before the US Tax Court and the House Ways and Means Committee.

Prior to joining NERA, Dr. Newlon was a Managing Director at Horst Frisch Incorporated. He was also a Principal at KPMG, where he directed the Mid-Atlantic economic consulting practice. Before that, he was a senior economist at the US Treasury Department, where he was a principal author of the 1994 final Section 482 transfer pricing regulations. He was extensively involved in the development of the OECD Transfer Pricing Guidelines and, for two years, led the US delegation to the OECD Working Party on the Taxation of Multinational Enterprises.

Dr. Newlon has published numerous articles in professional journals and books on international tax issues and transfer pricing. He has been a speaker at many professional conferences.

Education

PhD and MA in economics, Princeton University

BS in economics, University of Delaware

Practice Areas

Transfer Pricing

About NERA

NERA Economic Consulting (www.nera.com) is a global firm of experts dedicated to applying economic, finance, and quantitative principles to complex business and legal challenges. For over half a century, NERA's economists have been creating strategies, studies, reports, expert testimony, and policy recommendations for government authorities and the world's leading law firms and corporations. With its main office in New York City, NERA serves clients from more than 25 offices across North America, Europe, and Asia Pacific.